

# **TEXT OF FINAL REGULATIONS**

## **Risk-Bearing Organizations – Financial Solvency**

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## **Risk-Bearing Organizations**

### **1300.75.4. Definitions .**

As used in these solvency regulations:

(a) "External party" means the Department of Managed Health Care or its designated agent, which may be an outside entity or person contracted or appointed to fulfill the functions stated in these solvency regulations. Whenever these solvency regulations reference the Department of Managed Health Care, that reference means the Department of Managed Health Care or its designated agent, which may be an outside entity or person contracted by the Department of Managed Health Care to fulfill the stated function.

(b) "Organization" means a risk-bearing organization as defined in subdivision (g) of Health and Safety Code Section 1375.4.

(c) "Plan" means full-service health care service plan, as defined by Health and Safety Code Section 1345(f).

(d) "Risk arrangement" shall include both "risk-sharing arrangement" and "risk-shifting arrangement," which are defined as follows:

(1) "Risk-sharing arrangement" means any compensation arrangement between an organization and a plan under which both the organization and the plan share the potential for financial loss or gain in excess of five percent (5%) of the organization's annual capitation revenue.

(2) "Risk-shifting arrangement" means a contractual arrangement between an organization and a plan under which the plan pays the organization on a fixed, periodic or capitated basis, and the financial risk for the cost of services provided pursuant to the arrangement is assumed by the organization.

(e) "Solvency Regulations" means California Code of Regulations, Title 28, Regulations 1300.75.4 through 1300.75.4.6.

NOTE: Authority cited: Sections 1344 and 1375.4, Health and Safety Code. Reference: Section 1375.4, Health and Safety Code.

#### **1300.75.4.1. Risk Arrangement Disclosure .**

(a) Every contract involving a risk arrangement between a plan and an organization shall require the plan to do all of the following:

(1) Disclose through electronic transmission (or in writing, if agreeable to both the organization and the plan) to the organization, on a monthly basis, beginning with the month of May, 2001, within 10 calendar days of the beginning of each report month, the following information for each enrollee assigned to the organization: member identification number, name, birth date, gender, address (including zip code), plan contract selected, employer group identification, the identity of any other third party coverage, if known to the health plan, enrollment/disenrollment dates, medical group/IPA number, provider effective date, type of change to coverage, co-payment, deductible, the amount of capitation to be paid per enrollee per month, and the primary care physician when the selection of a primary care physician is required by the plan.

(2) Disclose through electronic transmission (or in writing, if agreeable to both the organization and the plan) to the organization, on a monthly basis, beginning with the month of May 2001, within 10 calendar days of the beginning of each report month, the names, member identification numbers, and total numbers of enrollees added or terminated under each benefit plan contract served by the organization.

(3) If the information provided in paragraphs (1) and (2) is provided in more than one report, the plan will disclose through electronic transmission (or in writing, if agreeable to both the organization and the plan) to the organization, on a quarterly basis, within 45 calendar days of the close of each quarter, a reconciliation of the variances between the information provided in paragraphs (1) and (2) above. Beginning no later than January 1, 2002, if the information in paragraphs (1) and (2) is provided in more than one report, all reports shall be processed as of the same date.

(4) On or before October 1, 2001, and annually thereafter on the contract anniversary date, disclose to the organization for the purpose of assisting the organization to be informed regarding the financial risk assumed under the contract, the following information for each and every type of risk arrangement (Medicare+Choice, Medi-Cal, traditional commercial, Point of Service, small group, and individual plans) under the contract:

(A) a matrix of responsibility for medical expenses (physician, institutional, ancillary, and pharmacy) which will be allocated to the organization, facility, or the plan under the risk arrangement;

(B) expected/projected utilization rates and unit costs for each major expense service group (inpatient, outpatient, primary care physician, specialist, pharmacy, home health, durable medical equipment (DME), ambulance and other), the source of the data and the actuarial methods employed in determining the utilization rates and unit costs by benefit plan type for the type of risk arrangement; and

(C) all factors used to adjust payments or risk-sharing targets, including but not limited to the following: age, sex, localized geographic area, family size, experience rated, and benefit plan design, including copayment/deductible levels.

(5) Beginning with the first quarter of calendar year 2001, disclose through electronic transmission (or in writing, if agreeable to both the organization and the plan) to the organization, on a quarterly basis, within 45 calendar days of the close of each quarter, a detailed description of each and every amount (including expenses and income) that is sufficient to allow verification of the amounts allocated to the organization and to the plan under each and every risk-sharing arrangement. Where applicable, the following information, at a minimum, shall be provided: (1) the total number of member months; (2) the total budget allocation for the member months; (3) the total expenses paid during the period; (4) a description of the incurred but not reported (IBNR) claims methodology used for incurred expenses during the period; and (5) a description of each and every amount of expense allocated to the risk arrangement by member identification number, date of service, description of service by claim codes, net payment and date of payment.

(6) For all risk-sharing arrangements, provide the organization with a preliminary payment report consistent with the requirements of paragraph (5) no later than 150 days and payment no later than 180 days after the close of the organization's contract year, or the contract termination date, whichever occurs first.

(b) In addition to the disclosures required by subsection (a) of this regulation, every contract involving a risk-sharing arrangement between a plan and an organization shall require the plan to disclose, on or before October 1, 2001, and annually thereafter on the contract anniversary date, the amount of payment for each and every service to be provided under the contract, including any fee schedules or other factors or units used in determining the fees for each and every service. To the extent that reimbursement is made pursuant to a specified fee schedule, the contract shall incorporate that fee schedule by reference, and further specify the Medicare RBRVS year if RBRVS is the methodology used for fee schedule development. For any proprietary fee schedule, the contract must include sufficient detail that payment amounts related to that fee schedule can be accurately predicted.

(c) In addition to the disclosures required by subsection (a) of this regulation, every contract involving a risk-shifting arrangement between a plan and an organization shall require the plan to disclose, on or before October 1, 2001, and annually thereafter on the contract anniversary date, in the case of capitated payment, the amount to be paid per enrollee per month. For any deductions, which the plan may take from any capitation payment, details sufficient to allow the organization to verify the accuracy and appropriateness of the deduction shall be provided.

NOTE: Authority cited: Sections 1344 and 1375.4, Health and Safety Code. Reference: Section 1375.4, Health and Safety Code.

#### **1300.75.4.2. Organization Information**

Every contract involving a risk arrangement between a plan and an organization shall require the organization to do all of the following:

(a) Quarterly Financial Survey. For each quarter beginning on or after January 1, 2001, (for an organization that begins its fiscal quarter on January 1, 2001, the first submission is due by May 15, 2001), submit to the Department of Managed Health Care or its designated agent, not more than forty-five (45) days after the close of each quarter of the fiscal year, a quarterly financial survey report in an electronic format containing all of the following:

(1) Financial survey report (including at least a balance sheet, an income statement, and a statement of cash flows), or comparable financial statements in the case of a nonprofit entity and supporting schedule information (including but not limited to aging of receivable information), for the immediately preceding quarter prepared in accordance with generally accepted accounting principles (GAAP).

(2) A statement as to what percentage of claims have been reimbursed, contested, or denied during the quarter by the organization within 45 working days of receipt of the claim, and in accordance with the other requirements of Health and Safety Code Sections 1371 and 1371.35, and in accordance with any other applicable state and federal laws and regulations. If less than 95% of all claims have been reimbursed, contested or denied on a timely basis, the statement shall be accompanied by a report that describes the reasons why the claims-paying process is not meeting the requirements of applicable law, any action taken to correct the deficiency, and any results of that action. This claims payment report is for the purpose of monitoring the financial solvency of the organization and is not intended to change or alter existing state and federal laws and regulations relating to claims payment timeliness.

(3) A statement as to whether or not the organization has estimated and documented, on a monthly basis, its liability for incurred but not reported (IBNR) claims, pursuant to a method specified in Regulation 1300.77.2, and that these estimates are the basis for the quarterly financial survey report submitted under these solvency regulations. If the estimated and documented liability has not met the requirements of Regulation 1300.77.2 in any way, a statement shall be included in the quarterly financial survey report that describes in detail the following with respect to each deficiency: the nature of the deficiency, the reasons for the deficiency, any action taken to correct the deficiency, and any results of that action.

(4) (A) A statement as to whether or not the organization (i) has at all times during the quarter maintained a positive tangible net equity ("TNE"), as defined in Regulation 1300.76(e); and (ii) has at all times during the quarter maintained a positive level of working capital, calculated in a manner consistent with generally accepted accounting principles (GAAP). If either the required TNE or the required working capital has not been maintained at all times, a statement shall be included in the quarterly financial survey report that describes in detail the following with respect to each deficiency: the nature of the deficiency, the reasons for the deficiency, any action taken to correct the deficiency, and any results of that action.

(B) The organization may reduce its liabilities for purposes of calculating its tangible net equity and working capital in a manner allowed by Health and Safety Code Section 1375.4(b)(1)(B). For purposes of Health and Safety Code Section 1375.4(b)(1)(B), a sponsoring organization shall have a tangible net equity of at least twice the total of all amounts that it has

guaranteed to all persons or entities, or a tangible net equity in an amount approved by the Director of the Department of Managed Health Care, in situations where the organization can demonstrate to the Director's satisfaction that a lesser amount is sufficient. If an organization has a sponsoring organization, the organization shall provide information demonstrating the capacity of the sponsoring organization to guarantee the organization's debts as well as the nature and scope of the guarantee provided consistent with Health and Safety Code Section 1375.4(b)(1)(B).

(b) Annual Financial Survey. (1) If the organization served at least 10,000 lives under all risk arrangements as of December 31, 2000, submit to the Department of Managed Health Care or its designated agent, not more than one hundred eighty (180 days) after the close of the organization's fiscal year beginning in year 2000, and, regardless of the number of lives served under all risk arrangements, submit to the Department not more than one hundred fifty (150) days after the close of the organization's fiscal year beginning on or after January 1, 2001, and not more than one hundred fifty (150) days after the close of each of the organization's subsequent fiscal years, an annual financial survey report in an electronic format, based upon the organization's annual audited financial statement prepared by an independent certified public accountant in accordance with generally accepted auditing standards, and containing all of the following:

(A) Annual financial survey report, based upon the organization's annual audited financial statements, (including at least a balance sheet, an income statement, a statement of cash flows, and footnote disclosures), or comparable financial statements in the case of a nonprofit entity, and supporting schedule information, (including but not limited to aging of receivable information and debt maturity information), for the immediately preceding fiscal year, prepared by the independent certified public accountant in accordance with generally accepted accounting principles (GAAP). For purposes of determining the independence of the certified public accountant, the regulations of the California State Board of Accountancy (Division 1, Sections 1 through 99.2, Title 16, California Code of Regulations), shall apply.

(B) Disclose the opinion of the independent certified public accountant indicating whether the organization's annual audited financial statements present fairly, in all material respects, the financial position of the organization, and whether the financial statements were prepared in accordance with generally accepted accounting principles (GAAP). If the opinion is qualified in any way, the survey report shall include an explanation regarding the nature of the qualification.

(2) If the organization served fewer than 10,000 lives under all risk arrangements as of December 31, 2000, submit to the Department of Managed Health Care or its designated agent, not more than one hundred eighty (180 days) after the close of the organization's fiscal year beginning in year 2000, an annual financial survey report in an electronic format, based upon an accountant's report on a review including a statement of limited assurance that the financial statements are in accordance with generally accepted accounting principles (GAAP) or some other comprehensive basis of accounting approved by the Director as equally accurate and reliable as GAAP. The accountant's report on a review must cover all of

the following:

(A) Annual financial survey report, based upon the organization's reviewed financial statements (including at least a balance sheet, an income statement, a statement of cash flows, and footnote disclosures), or comparable financial statements in the case of a nonprofit entity, and supporting schedule information, (including but not limited to aging of receivable information and debt maturity information), for the immediately preceding fiscal year, prepared by the independent certified public accountant in accordance with generally accepted accounting principles (GAAP) or some other comprehensive basis of accounting approved by the Director as equally accurate and reliable as GAAP. For purposes of determining the independence of the certified public accountant, the regulations of the California State Board of Accountancy (Division 1, Sections 1 through 99.2, Title 16, California Code of Regulations), shall apply.

(B) Disclose the opinion of the independent certified public accountant indicating the limited assurance that the organization's reviewed financial statements were prepared in accordance with generally accepted accounting principles (GAAP) or some other comprehensive basis of accounting approved by the Director as equally accurate and reliable as GAAP.

(3) A statement as to whether or not the organization has estimated and documented, on a monthly basis, its liability for incurred but not reported (IBNR) claims, pursuant to a method specified in Regulation 1300.77.2, and that these estimates are the basis for the financial survey reports submitted under these solvency regulations. If the estimated and documented liability has not met the requirements of Regulation 1300.77.2 in any way, a statement shall be included in the annual financial survey report that describes in detail the following with respect to each deficiency: the nature of the deficiency, the reasons for the deficiency, any action taken to correct the deficiency, and any results of that action.

(4) (A) A statement as to whether or not the organization (i) has at all times during the year maintained a positive tangible net equity ("TNE"), as defined in Regulation 1300.76(e); and (ii) has at all times during the year maintained a positive level of working capital, calculated in a manner consistent with generally accepted accounting principles (GAAP). If either the required TNE or the required working capital has not been maintained at all times, a statement shall be included in the annual financial survey report that describes in detail the following with respect to each deficiency: the nature of the deficiency, the reasons for the deficiency, any action taken to correct the deficiency, and any results of that action.

(B) The organization may reduce its liabilities for purposes of calculating its tangible net equity and working capital in a manner allowed by Health and Safety Code Section 1375.4(b)(1)(B). For purposes of Health and Safety Code Section 1375.4(b)(1)(B), a sponsoring organization shall have a tangible net equity of at least twice the total of all amounts that it has guaranteed to all persons or entities, or a tangible net equity in an amount approved by the Director of the Department of Managed Health Care, in situations where the organization can demonstrate to the Director's satisfaction that a lesser amount is sufficient. If an organization has a sponsoring organization, the organization shall provide information demonstrating the capacity of the sponsoring organization to guarantee the organization's debts as well as the

nature and scope of the guarantee provided consistent with Health and Safety Code Section 1375.4(b)(1)(B).

(5) A statement as to whether the organization maintains reinsurance and/or professional stop-loss coverage.

(c) Statement of Organization Survey. Submit to the Department of Managed Health Care or its designated agent, a "Statement of Organization," in an electronic format to be filed with the organization's initial quarterly financial survey report, and with each annual financial survey report, which shall include the following information, as of December 31 of each calendar year prior to the filing:

- (1) Name and Address of the Organization;
- (2) Contact Person, with Title, Address, Phone, Fax, and e-mail address;
- (3) A list of all Health Plans with which the organization has risk arrangements;
- (4) Whether the Organization is an Independent Practice Association (IPA), Medical Group, Foundation, other entity, or some combination. If the organization is a foundation, identify each and every medical group within the foundation and whether any of those medical groups independently qualifies as a risk-bearing organization as defined in Health and Safety Code Section 1375.4(g);
- (5) Whether the Organization is a professional corporation, partnership, not-for-profit corporation, sole proprietor, or other form of business;
- (6) Whether the organization is partially or wholly owned by a hospital or health care system;
- (7) A matrix listing all major categories of medical care offered by the organization, including but not limited to, anesthesiology, cardiology, orthopedics, ophthalmology, oncology, obstetrics/gynecology and radiology, and next to each listed category in the matrix, a disclosure of the compensation model (salary, fee-for-service, capitation, other) used by the organization to compensate the majority of providers of that category of care;
- (8) An approximation of the Number of Enrollees served by the Organization under a risk arrangement, pursuant to a list of ranges developed by the Department;
- (9) Any Management Services Organization (MSO) that the organization contracts with for administrative services;
- (10) The total number of contracted Physicians in employment and/or contractual arrangements with the organization;



(11) Disclosure by California County or Counties of the Organization's primary service area (excluding out-of-area tertiary facilities and providers);

(12) Any other information which the Director deems reasonable and necessary to understand the operational structure and finances of the organization.

(d) Submit a written verification for each report made under paragraphs (a), (b), and (c) of this subsection stating that the report is true and correct to the best knowledge and belief of a principal officer of the organization, and signed by a principal officer, as defined by regulation 1300.45 (o) of Title 28 of the California Code of Regulations.

(e) Notify the Department of Managed Health Care or its designated agent no later than five (5) business days from discovering that the organization has experienced any event, which materially alters its financial situation, or threatens its solvency.

(f) Permit the Department of Managed Health Care or its designated agent to make any examination that it deems reasonable and necessary to implement Health and Safety Code Section 1375.4, and provide to the Department, upon request, any books or records that the Department deems relevant to implementing this section, for inspection and copying.

NOTE: Authority cited: Sections 1344 and 1375.4, Health and Safety Code. Reference: Section 1375.4, Health and Safety Code.

#### **1300.75.4.3. Plan Reporting.**

(a) Plan Quarterly Survey. Every plan that contracts with an organization shall, by May 15, 2001, and not more than forty-five (45) days after the close of each subsequent calendar quarter, submit a quarterly survey report in an electronic format to the Director listing all its contracting organizations, including their names, addresses, contact persons, telephone numbers, and number of enrollees assigned to the organization as of the last day of the quarter being reported.

(b) Plan Annual Survey. Along with the quarterly report due May 15, 2001, and for the report due by May 15 of each subsequent year (i.e., an annual reporting period), every plan shall submit an annual survey report in an electronic format to the Director, containing the following information, as of December 31 of the prior calendar year, for each organization with which the plan has a risk arrangement:

(1) For the plan's commercial, Medicare+Choice, and Medi-Cal product lines, the report shall disclose, in a separate matrix for each product line, the allocation of risk between the plan, the organization, and the facility by major expense category. For each of the plan's commercial, Medicare+Choice, and Medi-Cal product lines, the report shall disclose: (1) the number of covered lives and (2) the counties primarily served by the organization.

(2) The report shall disclose whether the plan provides stop-loss insurance to the organization, and if so, the nature of any and all stop-loss arrangements.

(c) Each quarterly and annual survey report and matrix submitted to the Department shall include a written verification stating that the plan has complied with all the risk arrangement disclosure requirements of section 1300.75.4.1 and that the survey report or matrix is true and correct to the best knowledge and belief of a principal officer of the plan, and signed by a principal officer, as defined by regulation 1300.45 (o) of Title 28 of the California Code of Regulations.

(d) Upon request, the plan shall provide any additional information that the Director may from time to time require to understand the type, amount, or appropriateness, of the financial risk assumed by the plan's contracting organizations.

(e) Every plan that contracts with an organization shall have adequate procedures in place to ensure that the plan notifies the Department of Managed Health Care or its designated agent no later than five (5) business days from discovering that any of its contracting organizations experienced any event which materially alters the organization's financial situation, or threatens its solvency.

NOTE: Authority cited: Sections 1344 and 1375.4, Health and Safety Code. Reference: Section 1375.4, Health and Safety Code.

#### **1300.75.4.4. Confidentiality.**

The Director shall provide for the confidentiality of financial and other records to be produced, disclosed, or otherwise made available pursuant to Health and Safety Code Section 1375.4, and to these solvency regulations, except that:

- (a) Within 120 days following each reporting period due date, the Director will make the following information available for public inspection:
  - (1) A list of all provider organizations currently identified as risk-bearing organizations;
  - (2) A list of all risk-bearing organizations that have submitted substantially complete financial survey forms and whether the risk-bearing organization's submission reflects that the minimum criteria for grading or reviewing the financial solvency of the risk-bearing organization has been met;
  - (3) All information contained in the quarterly and annual survey submissions of risk-bearing organizations shall be deemed public information except that statements relating to any unilateral remedial action implemented by an organization and footnote submissions from an organization's audited financial statement shall be received and maintained by the Department on a confidential basis and protected from public disclosure;

- (4) All information contained in the Statement of Organization of risk-bearing organizations shall be deemed public information; and
- (5) All information contained in the quarterly and annual submissions of health plans shall be deemed public information except that information relating to the number of covered lives serviced by contracting organizations shall be received and maintained by the Department on a confidential basis and protected from public disclosure.

NOTE: Authority cited: Sections 1344, 1375.4(b)(7), and 1375.4, Health and Safety Code. Reference: Sections 1375.4 and 1375.4(b)(7), Health and Safety Code.

#### **1300.75.4.5. Plan Compliance.**

Any failure of a plan to comply with the requirements of Health and Safety Code Section 1375.4 and these solvency regulations shall constitute grounds for disciplinary action against the plan. The Director may seek and employ any combination of remedies and enforcement procedures provided under the Act, to enforce Health and Safety Code Section 1375.4 and these solvency regulations.

NOTE: Authority cited: Sections 1344 and 1375.4, Health and Safety Code. Reference: Section 1375.4, Health and Safety Code.

#### **1300.75.4.6. Department Costs.**

The Department's costs incurred in the administration of Health and Safety Code Sections 1347.15 and 1375.4 shall come from amounts paid by plans, except specialized plans, pursuant to Health and Safety Code Section 1356.

NOTE: Authority cited: Sections 1344 and 1375.4, Health and Safety Code. Reference: Sections 1347.15, 1356 and 1375.4, Health and Safety Code.